

Perform Group, LLC

York, Pennsylvania

Relationship Manager (Atlanta Area)

Perform Group has been selected 4 times as “One of the Top 50 Best Places to Work in Pennsylvania.” Perform Group is a leading manufacturer of performing arts and competitive gymnastics apparel. We create costumes for dance recitals, gymnastic schools, cheerleaders and drill teams, and many of the garments for each are designed, manufactured, and marketed by Perform Group, located in York, Pennsylvania. Olympic teams from around the world continue to compete in garments designed and produced by Perform Group associates. Perform Group has also provided the costumes for the extravagant Orange and Sugar Bowl halftime shows and the Macy’s Day Parade.

Perform Group is currently seeking an Atlanta area Relationship Manager for our dance division (**Curtain Call Costumes**). The Relationship Manager will be an independent, self-starter who will increase domestic market share of our products through the development of a business plan for a defined geographic territory. The Relationship Manager will have an assigned sales quota beginning three months after start date and will be a fully functional Relationship Manager at that time.

The successful candidate will have the following:

- Bachelor’s Degree in Marketing, Sales, Business or related field;
- Some sales or customer relationship management experience preferred;
- Must have knowledge of dance studio operations, the dance industry, and dance associations and possess the ability to develop strong business relationships.
- Strong customer service skills.
- Above average degree of accuracy, detail oriented and organized.
- Ability to manage multiple priorities to meet various deadlines.
- Demonstrate ability to work well with others at all levels within the organization.
- Excellent verbal and written communication skills.
- Basic computer knowledge of Windows-based programs and proficiency at learning new software.
- Valid local drivers license and dependable personal vehicle.

Perform Group offers a comprehensive benefits package and competitive salary, along with an opportunity to expand your creativity in an excellent work environment.

Interested individuals should submit their resume and salary history to:

Perform Group, LLC
Attn: Pamela Funk
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